

## Message Text

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42

ACTION EUR-12

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USDOC FOR BEWT/OD/STROH

BEWT/OEWD/MURRIN

E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: STANKI II: NMTBA VISITS WITH USSR CHAMBER AND STANKOIMPORT

1. MEETIN WAS HELD ON DEC 2. BETWEEN PRESIDENT NMTBA GRAY, DEPUTY CHIEF OF CHMABER SOLNTSEV AND DIRECTOR AND DEP. DIR USCO TO DISCUSS PLANS FOR UPCOMING STANKI II EXHIBIT.

2. DISCUSSIONS CENTERED CHIEFLY ON COSTS, SPACE, AND SUPPORT. FOR THE PERIOD OF THE EXHIBITION, THE COST FOR SPACE WILL BE ROUBLE 12 PER GROSS SQUARE METER PLUS THE CHAMBER'S NORMAL COMMISSION FOR SOLO SHOWS, (BASED ON PERCENT OF SPACE USED). FOR THIS COMMISION THEY WILL PROVIDE THE NECESSARY SUPPORT AND SERVICES. IT WAS DECIDED TO USE ALL OF PAV. 4 (5070 SQ. MTRS.) WITH AN OPTION TO TAKE PAV. 3 (2,000 SQ.MTRS.) IF NECESSARY. COMMENT: GRAY SEEMED CONFIDENT HE WOULD BE ABLE TO FILL BOTH PAVILIONS.

3. AT MEETING WITH GRAY AND COMOFF DEC. 2, STANKOIMPORT PRESIDENT G. G. LEBYAZH'YEV PROMISED TO PROVIDE BY YEAR-END A NON-EXHAUSTIVE LIST OF MACJINE TOOL, CUTTING TOOL AND CONTROL CATEGORIES WHICH HOLD SPECIAL INTEREST FOR SOVIET END-USERS. LEBYAZH'YEV ALSO ALLUDED TO STANKI I, WHEN SOME EXHIBITED EQUIPMENT WAS ULTIMATELY NOT LICENSES FOR SALE, AND POINTEDLY ASKED IF ALL EQUIPMENT DISPLAYED AT STANKI II WILL BE FOR SALE.

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4. GRAY ALSO INDICATED TO USCO THAT COMMERCE ROLE IN  
STANKI II WILL BE MUCH LESS THAN STANKI I. PLEASE ADVISE  
ASAP EXACTLY WHAT ROLE COMMERCE, AND CONSEQUENTLY USCO,  
WILL PLAY.  
MATLOCK

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